

INTERNATIONAL SALES CONTRACT (FOB TERMS)

This International Sales Contract (hereinafter referred to as the 'Contract') is made and entered into by and between the Buyer and the Seller pursuant to the Civil Code of the People's Republic of China and relevant laws.

Article 1 Definitions & Parties

- 1.1 Seller: [Company Name], established under the laws of [Country], with its registered office at [Address].
- 1.2 Buyer: [Company Name], established under the laws of [Country], with its registered office at [Address].
- 1.3 Both parties agree to conduct business in accordance with PRC law and international trade practices.

Article 2 Products, Quantity & Unit Price

- 2.1 Product Name & Description: Detailed specifications as per Appendix A.
- 2.2 Quantity: Total quantity is [Quantity] with a +/- 5% tolerance at Seller's option.
- 2.3 Unit Price: USD [Price] per unit, on FOB [Port of Shipment, e.g., Shanghai, China] Incoterms 2026.

Article 3 Delivery & Shipment

- 3.1 Time of Shipment: On or before [Date].
- 3.2 Port of Shipment: [Port Name], China.
- 3.3 Port of Destination: [Port Name], [Country].
- 3.4 Transshipment and partial shipments are [allowed/not allowed].

Article 4 Payment Terms

- 4.1 Payment shall be made by Irrevocable Letter of Credit (L/C) at sight, or by Telegraphic Transfer (T/T): 30% advance deposit and 70% balance against copy of Bill of Lading.

Article 5 Inspection & Acceptance

- 5.1 The Inspection Certificate issued by the manufacturer or an independent inspection agency at the port of shipment shall be the basis for negotiation.
- 5.2 The Buyer has the right to re-inspect the goods at the destination within [Number] days after arrival.

Article 6 Warranties & Quality Claims

- 6.1 The Seller guarantees that the goods are brand new, unused, and conform in all respects to the quality and specifications stipulated.
- 6.2 Any claim for quality discrepancy shall be filed within [Number] days after arrival of goods at the destination.

Article 7 Governing Law & Dispute Resolution

- 7.1 This Contract shall be governed by and construed in accordance with the laws of the People's Republic of China.
- 7.2 Any dispute arising from or in connection with this Contract shall be submitted to [CIETAC / Shenzhen Court of International Arbitration] for arbitration in accordance with its arbitration rules.

IN WITNESS WHEREOF, the parties hereto have executed this Contract as of the date first written above.

SELLER (Manufacturer / Exporter):	BUYER (Overseas Purchaser):
Signature:	Signature:
Name:	Name:
Title:	Title:
Date:	Date: